COMPASS

April 2023

Middlesex Market Insights

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Colonia

APRIL 2023

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UNDER CONTRACT

UNITS SOLD

\$549K \$499K 2 \$457K \$457K Median Median Total Average Total Average Price Price Properties Price Properties Price 24% -9% 40% 11%

Increase From Apr 2022

Increase From Apr 2022

Increase From Apr 2022

-75% Decrease From Apr 2022

Apr 2022

-3% Decrease From Decrease From

Apr 2022

Property Statistics

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	15	29	-48%
	% OF ASKING PRICE	95%	106%	
	AVERAGE SOLD PRICE	\$457,500	\$505,000	-9.4%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	10	9	11%
Houses	AVERAGE DOM	15	29	-48%
	% OF ASKING PRICE	95%	106%	
	AVERAGE SOLD PRICE	\$457,500	\$505,000	-9%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	10	9	11%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

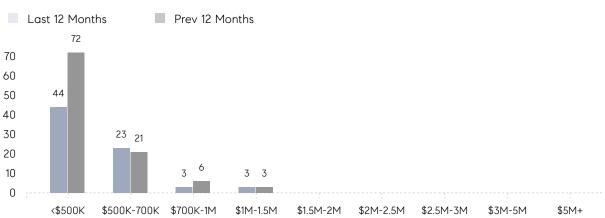
03

Colonia

APRIL 2023

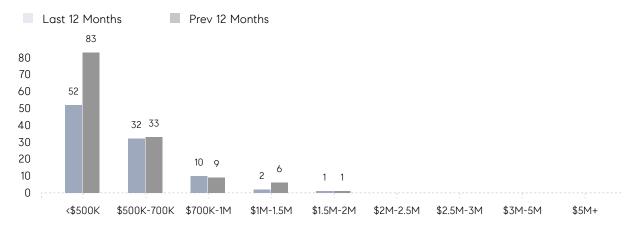
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Metuchen Borough

APRIL 2023

UNDER CONTRACT

UNITS SOLD

Apr 2022

Apr 2022

Apr 2022

4	\$655K	\$592K	3	\$517K	\$551K
Total	Average	Median	Total	^{Average}	Median
Properties	Price	Price	Properties	Price	Price
-50%	13%	-1%	0000	-12%	2%
Decrease From	Increase From	Decrease From		Decrease From	Increase From

Property Statistics

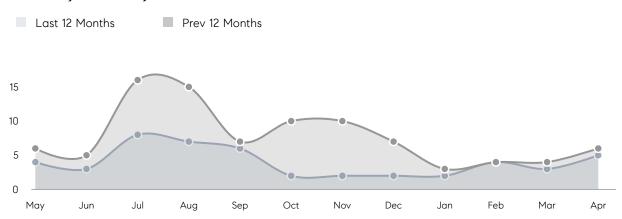
Apr 2022 Apr 2022 Apr 2022

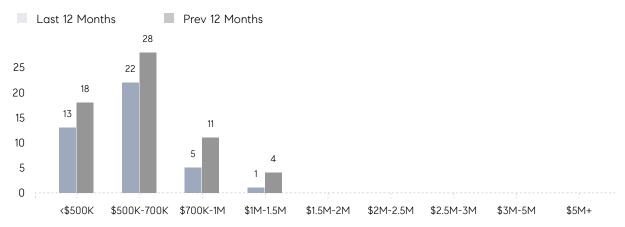
		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	39	67	-42%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$517,000	\$590,750	-12.5%
	# OF CONTRACTS	4	8	-50.0%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	49	74	-34%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$500,000	\$642,900	-22%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	6	9	-33%
Condo/Co-op/TH	AVERAGE DOM	19	34	-44%
	% OF ASKING PRICE	106%	105%	
	AVERAGE SOLD PRICE	\$551,000	\$330,000	67%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	1	2	-50%

Metuchen Borough

APRIL 2023

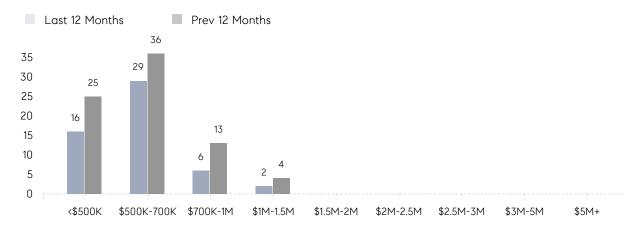
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Woodbridge Township

APRIL 2023

UNDER CONTRACT

UNITS SOLD

15	\$421K	\$399K	7	\$387K	\$385K
^{Total}	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
15%	5%	-2%	-56%	-4%	-7%
Increase From	Increase From	Decrease From	Decrease From	Decrease From	Decrease From
Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022	Apr 2022

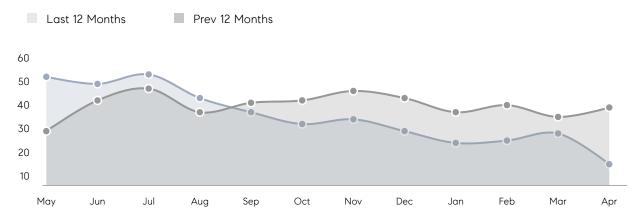
Property Statistics

		Apr 2023	Apr 2022	% Change
Overall	AVERAGE DOM	28	37	-24%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$387,286	\$403,125	-3.9%
	# OF CONTRACTS	15	13	15.4%
	NEW LISTINGS	10	23	-57%
Houses	AVERAGE DOM	23	41	-44%
	% OF ASKING PRICE	104%	104%	
	AVERAGE SOLD PRICE	\$431,200	\$424,643	2%
	# OF CONTRACTS	13	9	44%
	NEW LISTINGS	10	18	-44%
Condo/Co-op/TH	AVERAGE DOM	39	8	388%
	% OF ASKING PRICE	108%	106%	
	AVERAGE SOLD PRICE	\$277,500	\$252,500	10%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	0	5	0%

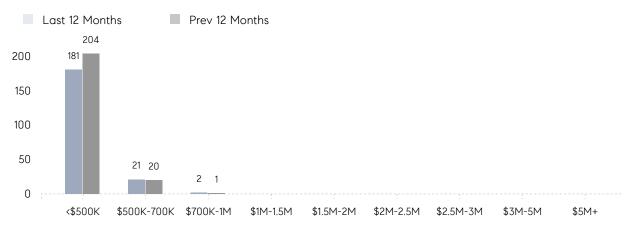
Woodbridge Township

APRIL 2023

Monthly Inventory



Contracts By Price Range



Listings By Price Range



COMPASS

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Colonia

APRIL 2023

\$457K

Average Sales Price

\$457K

Median Sales Price



Average % Of Asking Price -75%

Decrease In Sales From Apr 2022

40%

Increase In Contracts From Apr 2022

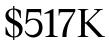
-48%

Decrease In Days On Market From Apr 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS

Metuchen Borough

APRIL 2023



Average Sales Price

\$551K

Median Sales Price

100%

Average % Of Asking Price -50%

Decrease In Sales From Apr 2022

-50%

Decrease In Contracts From Apr 2022

-42%

Decrease In Days On Market From Apr 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS

Woodbridge Township

APRIL 2023



Average Sales Price

\$385K

Median Sales Price

105%

Average % Of Asking Price -56%

Decrease In Sales From Apr 2022

15%

Increase In Contracts From Apr 2022

-24%

Decrease In Days On Market From Apr 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS